Do micro-surveys get respondents in the door?

Elise Christopher, PhD and Sean Simone, PhD National Center for Education Statistics Federal Committee on Statistical Methodology Policy Conference October 2024



This presentation is intended to promote ideas. The views expressed do not necessarily reflect the position of the U.S. Department of Education.

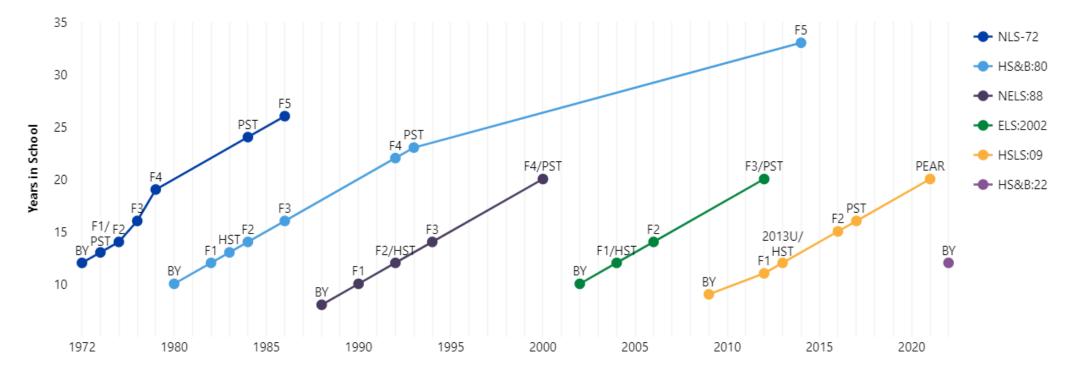


Outline for Presentation

- 1. Introduction to the study and background on the experiment
- 2. Experimental design
- 3. Results
- 4. Plans for further implementation



High School Longitudinal Studies at NCES



NLS-72: National Longitudinal Study of the High School Class of 1972 HS&B:80: High School and Beyond of 1980 NELS:88: National Education Longitudinal Study of 1988 ELS:2002: Education Longitudinal Study of 2002 HSLS:09: High School Longitudinal Study of 2009 HS&B:22: High School and Beyond of 2022 BY: Base Year F1: First follow-up data collection F2: Second follow-up data collection F3: Third follow-up data collection F4: Fourth follow-up data collection F5: Fifth follow-up data collection

2013 U: 2013 update HST: High School Transcript PST: Post-secondary Transcript PEAR: Postsecondary Education Administrative Records



High School and Beyond Longitudinal Study of 2022 (HS&B:22)

- Nationally representative longitudinal study of 2022-23 ninth-graders
- Includes both public and private schools, all 50 states and DC
- Sixth cohort in the NCES longitudinal studies program since 1970s





High School and Beyond Longitudinal Study of 2022 (HS&B:22)

- Designed to focus on key questions, including:
 - 1. What are the critical transitions made by high school students through college into adult careers?
 - Emphasis on college access and choice
 - 2. What factors influence these transitions?
 - Student's family and peer relationships
 - Student's motivations, experiences, and achievement
 - Curriculum paths followed by student
 - 3. What are the multiple perspectives on student's educational experiences?
 - Student's parents, teachers, school counselors, principals, school records (including transcripts)
 - Parents report on household composition, socioeconomic status, language use at home and students' disability status



Data Source - Newest Data Release

HS&B:22

Collection window: Sept 2022 – April 2023

Respondents:

18,500+ ninth-graders, their parents, math teachers, a school principal and a school counselor

All differences noted throughout the presentation are significant at p < .05



Key Findings – Selected Cohort Characteristics

Among all 2022-23 ninth-graders

90%

Attended public schools



Were from twoparent/guardian households







Were students of color



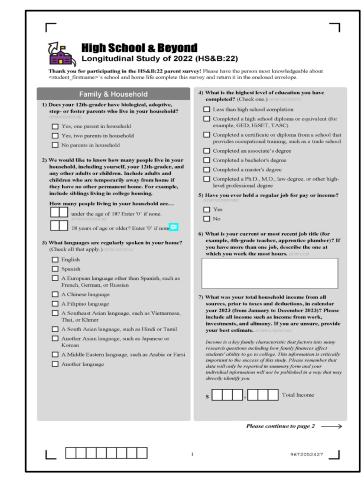
23%

First learned a language other than English at home or spoke English along with another language equally





HS&B:22 Experimental Design Background

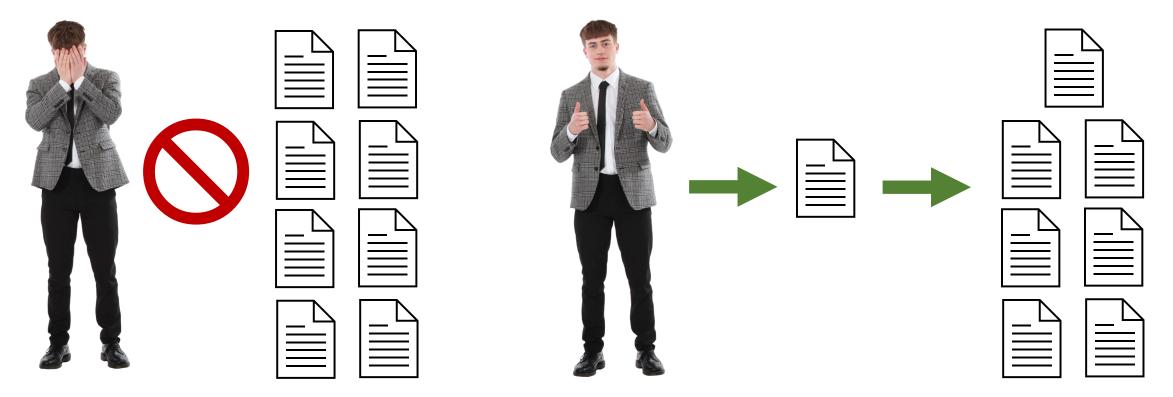


- The parent response rate for the HS&B:22 base year was 29 percent, making it difficult to meet NCES quality standards.
- The intervention is designed to see if the "footin-the-door" theory could push the response rate above 50 percent by offering parents a short "micro" survey of 5 minutes (vs. 25 minutes) to see if they would complete the rest of the survey if already engaged.
- NCES conducted the experiment in the HS&B:22 first follow-up field test.



Hypothesis: Micro-Survey Will Have a Higher Response Rate than the Full-Length Survey

• Foot-in-the-door technique (Freedman & Fraser, 1966)





HS&B:22 First Follow-up Field Test Experiment Research Questions



- 1. Will offering a 5-minute micro-survey result in a higher response rate than the full survey with an abbreviated survey protocol offered in the base year?
- 2. Is the response rate in either group higher than the base year response rate of 29 percent?
- 3. Will parents be willing to complete the rest of the full survey after completing the "foot in the door" micro-survey? (i.e., does "foot in the door" work)?



Parent Micro-Survey Experiment Protocol

		Condition 1: Non-micro group (Control)	Condition 2: Micro group
Phase 1: Experiment Phase (16 weeks)	Approximate group size	1,050	1,050
	Predicted respondents (assuming no condition has higher RR than Base Year)	305	305
	Survey modes	Web & CATI	Web, CATI, paper (micro only, offered to all parents in group)
	Survey length	25 min (full length)	5 min (micro)
		Micro items included at the beginning of the survey	Web and CATI completers had option to complete full survey after micro
	Maximum Incentive	\$1 prepaid \$40 promised (\$41 total)	\$1 prepaid
			\$15 promised for micro
			\$25 promised for remaining survey
			(\$41 total)
	Offer presented in contact materials	\$1 prepaid	\$1 prepaid
		\$40 to complete 25-minute survey	\$15 to complete a 5 min survey
		Emphasize full survey length/incentive amount; mention \$15 if they complete the first 5 min	Do not mention option to continue with full survey until they complete micro
Phase 2: Non-response Conversion Phase (6 weeks)		All remaining nonrespondents offered the 5-minute micro survey for the full incentive of \$40.	

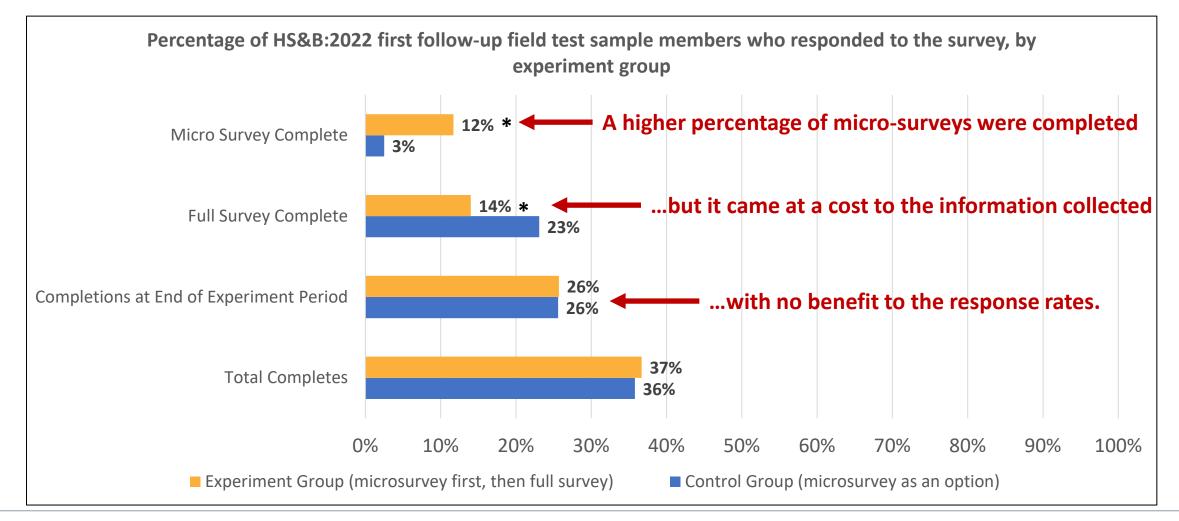
HS&B:22 First Follow-up Field Test Experiment Power

- 1. Response rate higher than 29 percent:
 - Experiment is designed to detect a difference of more than 3.6 percentage points above the base-year rate.
- 2. Difference between micro group and nonmicro group:
 - Experiment is designed to detect a difference of more than 6.5 percent difference between the two groups (+/- 3.25 percent for each group).





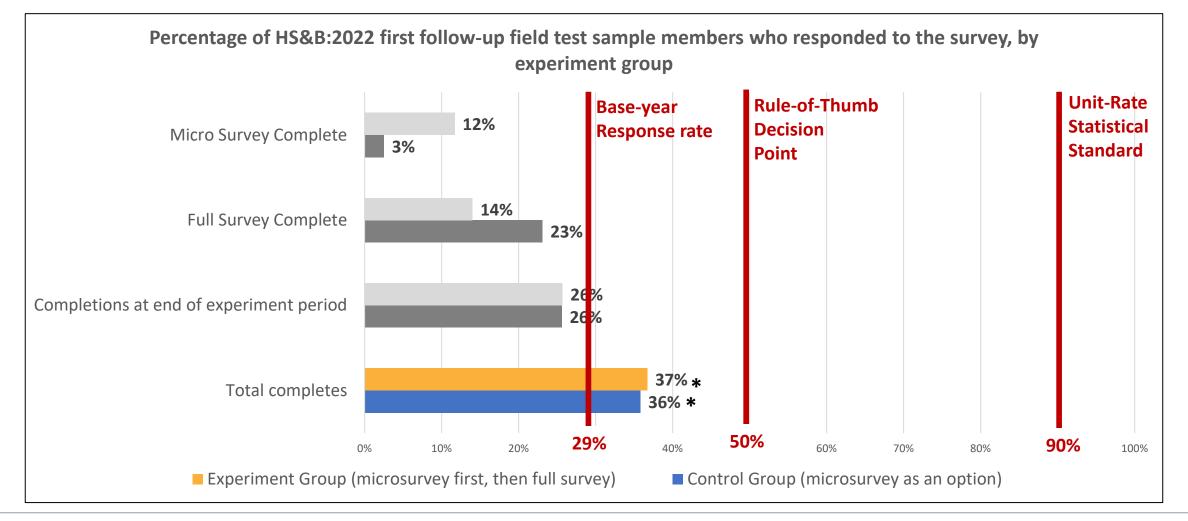
There were no significant differences in completions at the end of the experiment period between the micro group and the control.





* Statistically different at p<.05

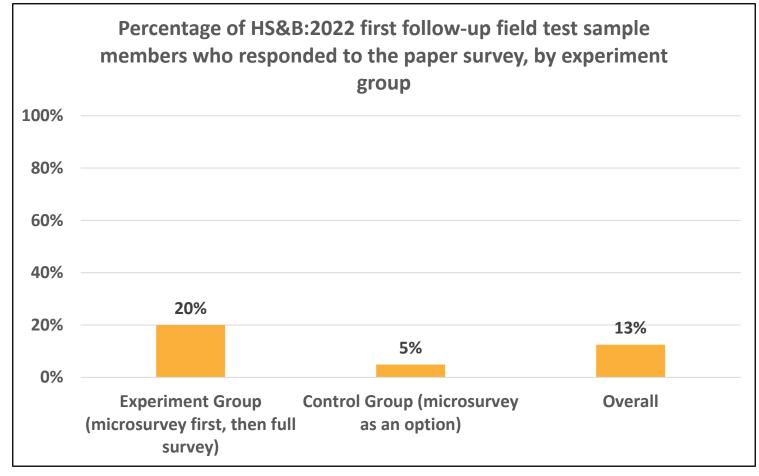
Differences in the rates compared to the base year were not enough to demonstrate viability of the full-length parent survey component.





* Statistically significantly different from the base-year response rate (29 percent) at p<.05

The paper survey is **still a viable mode** in this age of technology! Parent respondents **did** return the survey using the postal service.



NOTE: Paper response reflect the rates at the end of data collection, not the end of the experiment period.



HS&B:22 First Follow-up Field Test Discussion & Implications

- Use of a "micro" survey does not meet NCES goals or standards if used as the primary intervention to get respondents "in the door."

 \rightarrow Decreasing time alone is not bringing people in the door.

- Paper mode may be more cost-effective than telephone prompting

 \rightarrow Cost of paper and postage saved an estimated 40 hours of call center staff time

- While the "foot-in-the-door" did work with some parents, it did not improve overall response rates compared to the control and resulted in a loss of information.







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Bem, D. J. (1967). <u>Self-Perception: An Alternative Interpretation of Cognitive Dissonance Phenomena</u>. *Psychological Review*, 74, 183-200.

Freedman, J.L. and Fraser, S.C. (1966). Compliance Without Pressure: The Foot-in-the-Door Technique. *Journal of Personality and Social Psychology*. 4(2). 195-202.

